

# **Course Specifications**

| Course Title:       | Strategic Management               |
|---------------------|------------------------------------|
| <b>Course Code:</b> | MGT1412                            |
| Program:            | <b>Human Resources Management</b>  |
| Department:         | <b>Human Resources Management</b>  |
| College:            | College of Business Administration |
| Institution:        | Dar Al Uloom University            |











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#### A. Course Identification

| 1. | 1. Credit hours: 3 Hours  |          |  |  |
|----|---|----------|--|--|
| 2. | Course type   |          |  |  |
| a. | University Co   | ollege   |  |  |
| b. | Required $\checkmark$   | Elective |  |  |
| 3. | 3. Level/year at which this course is offered: 7 <sup>th</sup> level/4 <sup>th</sup> year |          |  |  |
| 4. | 4. Pre-requisites for this course (if any): MGT1311                                       |          |  |  |
| 5. | 5. Co-requisites for this course (if any): None   |          |  |  |

**6. Mode of Instruction** (mark all that apply)

| No | Mode of Instruction   | <b>Contact Hours</b> | Percentage |
|----|-----------------------|----------------------|------------|
| 1  | Traditional classroom | 45                   | 100%       |
| 2  | Blended               |                      |            |
| 3  | <b>E-learning</b>     |                      |            |
| 4  | Distance learning     |                      |            |
| 5  | Other                 |                      |            |

**7. Contact Hours** (based on academic semester)

| No | Activity          | <b>Contact Hours</b> |
|----|-------------------|----------------------|
| 1  | Lecture           | 45                   |
| 2  | Laboratory/Studio |                      |
| 3  | Tutorial          |                      |
| 4  | Others (specify)  |                      |
|    | Total             | 45                   |

# **B.** Course Objectives and Learning Outcomes

#### 1. Course Description

The course covers basic principles, skills and tools of strategic management, to provide students with an overview of the planning process of business strategies. Topics include concepts of corporate strategy, the decision-making process, strategic thinking, formation, implementation and evaluation of strategy

# 2. Course Main Objective

This course ensures that students understand how:

- 1. Managers manage business organizations in the dynamic global environment.
- 2. Organizations develop and maintain competitive advantage.
- 3. Business decisions are made using tools and techniques to remain competitive.
- 4. Managers use problem-solving strategies and critical thinking skills in real-life situations.
- 5. Different areas of the business support the vision and mission.
- 6. Managers implement successful planning.

3. Course Learning Outcomes

| CLO | Aligned<br>PLOs  |     |
|-----|--|-----|
| 1   | Knowledge and Understanding  |     |
| 1.1 | Recognize the principal concepts, frameworks, and techniques of strategic management   | K.1 |
| 1.2 | Exhibit advanced knowledge and understanding of processes, techniques, and Models in the areas in Strategic Management   | K.2 |
| 1.3 | Possess knowledge and understanding of research methodology and methods of investigation in the field of Strategic Management  | K.4 |
| 2   | Skills   | -   |
| 2.1 | Apply strategic management concepts/ models and techniques to a wide range of strategic management decisions and problems to respond to changing environment         | S.1 |
| 2.2 | Critically evaluate different practices and techniques in the field of Strategic Management to provide sound solutions to business problems  S.3                     |     |
| 2.3 | Practice methods of enquiry and investigation, and research in the area of   |     |
| 3   | Values:  |     |
| 3.1 | Demonstrate the ability to independently make sound decisions related to strategic Management issues and supported by sound arguments                                | V.2 |
| 3.2 | Demonstrate effective and interactive teamwork in dealing with a variety of strategic management issues that contribute towards enhancing organizational performance | V.3 |

# **C. Course Content**

| No | List of Topics  | Contact<br>Hours |
|----|---|------------------|
| 1  | What Is Strategy?   | 3                |
| 2  | Strategic Leadership: Managing the Strategy Process                             | 3                |
| 3  | External Analysis: Industry Structure, Competitive Forces, and Strategic Groups | 3                |
| 4  | Internal Analysis: Resources, Capabilities, and Core Competencies               | 3                |
| 5  | Competitive Advantage, Firm Performance, and Business Models                    | 3                |
| 6  | Business Strategy: Differentiation and Cost Leadership                          | 3                |
| 7  | Business Strategy: Innovation and Entrepreneurship                              | 3                |
| 8  | Corporate Strategy: Vertical Integration and Diversification                    | 3                |
| 9  | Corporate Strategy: Strategic Alliances, Mergers and Acquisitions               | 3                |
| 10 | Global Strategy: Competing Around the World                                     | 3                |
| 11 | Organizational Design: Structure, Culture, and Control                          | 3                |
| 12 | Corporate Governance and Business Ethics  | 3                |
| 13 | Mini Case   | 9                |
|    | Total   | 45               |

# **D.** Teaching and Assessment

# 1. Alignment of Course Learning Outcomes with Teaching Strategies and Assessment Methods

| VICTIO | Vietnods  |   |   |  |  |
|--------|---|---|---|--|--|
| Code   | Course Learning Outcomes  | Teaching<br>Strategies  | <b>Assessment Methods</b>   |  |  |
| 1.0    | Knowledge and Understanding   |   |   |  |  |
| 1.1    | Recognize the principal concepts, frameworks, and techniques of strategic management  | Direct (Lecture,<br>Demonstration,<br>Drill & Practice)<br>Indirect (Case<br>study  | Written Exams (T/FQ, MCQ, and Short/Long essays)  |  |  |
| 1.2    | Exhibit advanced knowledge and understanding of processes, techniques, and Models in the areas in Strategic Management  | Direct (Lecture, Demonstration) Indirect (Case study, Reflective Discussion)  | Written Exams (Long essays) Written assignments (reports, and case studies).                      |  |  |
| 1.3    | Possess knowledge and understanding of research methodology and methods of investigation in the field of Strategic Management   | Direct (Lecture, Demonstration and examples) Indirect (Case study, Problem Solving, interactive (Discussion)                                      | Assignment (report)   |  |  |
| 2.0    | Skills  |   |   |  |  |
| 2.1    | Apply strategic management concepts/models and techniques to a wide range of strategic management decisions and problems to respond to changing environment                                   | Direct (Lecture and Demonstration) Indirect (Case study) Interactive (Discussion, Brainstorming, and Cooperative learning)                        | Written Exams (case studies) Written Assignments (reports, and case studies).                     |  |  |
| 2.2    | Critically evaluate different practices and techniques in the field of Strategic Management to provide sound solutions to business problems   | Direct (Lecture and<br>Demonstration)<br>Indirect (Problem<br>solving, case study)<br>Interactive<br>(Discussion, and<br>Cooperative<br>learning) | Written Exams (Problem solving and case studies) Written Assignments (reports, and case studies). |  |  |
| 2.3    | Practice methods of enquiry and investigation, and research in the area of Strategic Management, using a variety of digital technology media in analyzing and processing data and information | Interactive (Brainstorming, and Cooperative learning) Independent (Reports/projects)  | Presentations (formal discussion individual and group) and Projects                               |  |  |
| 3.0    | Values  |   |   |  |  |
| 3.1    | Demonstrate the ability to independently<br>make sound decisions related to strategic<br>Management issues and supported by sound<br>arguments  | Formal discussion (individual and group discussion), and case study   | Case studies and project  |  |  |
| 3.2    | Demonstrate effective and interactive teamwork in dealing with a variety of strategic management issues that contribute   | Interactive (Brainstorming, and Cooperative   | Presentations, group<br>formal discussion, and<br>Projects  |  |  |

| Code | Cou        | rse Learning | Outcomes       | Teaching<br>Strategies | Assessment Methods |
|------|------------|--------------|----------------|------------------------|--------------------|
|      | towards    | enhancing    | organizational | learning)              |                    |
|      | performanc | ee           |                | Independent            |                    |
|      |            |              |                | (projects)             |                    |

#### 2. Assessment Tasks for Students

| # | Assessment task*                             | Week Due        | Percentage of Total<br>Assessment Score |
|---|--|-----------------|---|
| 1 | Attendance and Participation                 | During Semester | 10                                      |
| 2 | Homeworks/Assessments/Project, Presentations | During Semester | 20                                      |
| 3 | Midterm Exam                                 | 9               | 30                                      |
| 4 | Final Exam                                   | 16              | 40                                      |

<sup>\*</sup>Assessment task (i.e., written test, oral test, oral presentation, group project, essay, etc.)

# E. Student Academic Counseling and Support

Arrangements for availability of faculty and teaching staff for individual student consultations and academic advice:

- 1. Eight Office hours weekly can be booked through the students' SIS account.
- 2. Online discussion through the LMS forums and instant messaging.
- 3. Instructor email available in the course syllabus.
- 4. Occasional mobile calls or SMS for urgent messages.

# F. Learning Resources and Facilities

1.Learning Resources

| Required Textbooks                | Rothaermel, F. (2017). <i>Strategic Management</i> . 5th edition, USA: McGraw-Hill Higher Education, ISBN-13: 978-1259420474. |
|-----------------------------------|---|
| Essential References<br>Materials | Journals and Reports distributed on the bases of lectures delivered to the students.  |
| Electronic Materials              | Internet resources, Lecture slides-video  |
| Other Learning<br>Materials       | Magazines and Newspaper   |

2. Facilities Required

| Item   | Resources                 |
|--|---------------------------|
| Accommodation (Classrooms, laboratories, demonstration rooms/labs, etc.)   | Classroom.                |
| Technology Resources  (AV, data show, Smart Board, software, etc.)   | Data show + smart boards. |
| Other Resources (Specify, e.g. if specific laboratory equipment is required, list requirements or attach a list) | Internet access point.    |

**G.** Course Quality Evaluation

| Evaluation<br>Areas/Issues                | Evaluators      | <b>Evaluation Methods</b> |
|---|-----------------|---------------------------|
| End of semester Course Evaluation.        | Students        | Indirect                  |
| Effectiveness of teaching and assessment. | Peer reviewer   | Indirect                  |
| Course learning outcomes assessment.      | Faculty members | Direct                    |
| Quality of learning resources             | Students        | Indirect                  |

**Evaluation areas** (e.g., Effectiveness of teaching and assessment, Extent of achievement of course learning outcomes, Quality of learning resources, etc.)

**Evaluators** (Students, Faculty, Program Leaders, Peer Reviewer, Others (specify)

**Assessment Methods** (Direct, Indirect)

H. Specification Approval Data

| Council / Committee | HRM DEPARTMENT COUNCIL - COB |  |
|---------------------|------------------------------|--|
| Reference No.       |                              |  |
| Date                | APRIL 3, 2022                |  |

